


PERSONAL INFORMATION

Shaqir Elezaj

 Pjeter Bogdani nr.22, 30000, Peje, Kosovë

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Sex Male | **Date of birth** 03/05/1961 | **Nationality** Kosovo-Albanian

JOB APPLIED FOR
POSITION
PREFERRED JOB
STUDIES APPLIED FOR

Professor / UBT – Higher Education Institution

WORK EXPERIENCE

1986- Current - Peje, Kosovo

CTA-SH.P.K

Themelues dhe CEO

Oversees the company's core activities, including profit and loss (P/L) and the related financial growth reports and forecasts

1985- 1988 - Peje, Kosovo

Auto Parts Factory - Zastava

Director of Energy Management and Maintenance

Responsible for managing the entire sector of the auto parts factory in Peja.

Maintained control over branch operations to ensure there was no risk of errors, disclosure of confidential information, misuse, or security breaches. Supervised and managed the operational staff to ensure they were qualified, experienced, trained, multi-skilled, customer-oriented, and efficient.

Managed a significant workforce of over 200 personnel.

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2019- Current - Peje, Kosovo

UBT College / Dukagjini College

Professor

ARSIMI DHE TRAJNIMI

2014 – Skopje, North Macedonia

Ph.D. / Modeling Strategy and Management Based on the Functions and Dynamics of Heat Pumps
MIT University, Skopje

2012 – Prishtina, Kosovo

M.Sc. / Thermoenergetics
University of Prishtina, Faculty of Mechanical Engineering

1985 – Prishtina, Kosovo

INXHINIER MAKINERIS
Universiteti i Prishtinës, Fakulteti i Makinerisë

PERSONAL SKILLS

Mother tongue Albanian

Other languages (s)

	KUPTIMOJ		TË FOLURIT		SHKRIMI
	Dëgjim	Lexim	Spoken interaction	Spoken production	
ENGLISH	B1	B1	B1	B1	B1
	Replace with name of language certificate. Enter level if known.				
SERBIAN	C2	C2	C2	C2	C2
	Replace with name of language certificate. Enter level if known.				
SLOVENIAN	C1	C1	C1	C1	C1
	Replace with name of language certificate. Enter level if known.				
GERMAN	A1	A1	A1	A1	A1

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user
Common European Framework of Reference for Languages

Communication Skills

- Excellent communication skills gained from my experience as a lecturer.
- Co-founder of the Rotary Club Peja, demonstrating strong leadership and interpersonal skills.

Organisational/Managerial Skills

Work-Related Skills

- Communication skills developed through experience as an engineer and project developer.
- Advanced communication and leadership skills acquired through managerial and executive roles.
- Leadership experience, responsible for managing teams of 10-30 employees at CTA-SH.P.K.

- | | |
|-----------------|--|
| Computer Skills | <ul style="list-style-type: none"> ▪ Good command of Microsoft Office™ tools ▪ AutoDESK AutoCAD (Optimal Knowledge) ▪ ArchiCad basic user |
|-----------------|--|

Driving licence	B
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TRAININGS AND CERTIFICATIONS

- KRONOTERM - Intensive Course on HEATPUMPS-Slovenia 2017
- KRONOTERM – Sales, Distribution , Technical Support and Customer Service for KRONOTERM pumps in Kosovo and Albania –Gomilsko, Slovenia 2017
- 8th International Scientific Conference – teacher of the Future – Budva, Montenegro 2017
- 4th -International Scientific Conference – Linear Programming and Management Decision in Economics
- -2016
- International Scientific Conference –Application of Linear Models in Economy; Bansko –
- Bulgaria 2015
- 2nd International Scientific Conference – Fiscal Policy from the aspect of CVP within Cyber Economy - 2014
- HERZ certificate – on heating regulating Techniques – Vienna, Austria 2013
- VIESSMANN ACADEMY- Workshop, Planning and configuration of medium and large boiler systems –
- Prishtina 2013
- REHAU ACADEMIE- REHAU SALES TRAINING - GT – BUILDING TECHNOLOGY – Kosovo - 2012
- HERZ Introduction to biomass systems; Sales and product training – Austria 2011
- REHAU – Geothermal/FH-BKT-INSULPLEX SOLECT training –Austria
- Energy Audit Certificate – Comprehensive Course – Ministry of Energy and Mining – EPTISA –
- Prishtina Kosovo-2008
- HERZ – Training in –Venna Austria-2006
- Environmental Assessment and Information Systems – 2005
- APPK – AGEF DAWIDAK – Water Heating with Solar Energy – Prishtina; Kosovo – 2005
- REHAU – GEBAUDETTECHNIK 2003 – Austria
- REHAU AKADEMIE – Gebaudetechnik Solarthermie REHAU SOECT training - Austria 2006
- REHAU – Gebaudetechnik – Seminarunterlagen – 2003
- WIESHAUPT – Training on Natural and Oil heaters – Slovenia 2003
- REHAU – Heating, radiator, Water and Central Vacuuming Systems – Skopje, Macedonia 2003
- Kosovo Business Support – USAID – Education training – Prishtina, Kosovo 2002
- Cerifikatë-“Ekspert I sigurisë dhe shëndetit në punë”
- CERTIFICATE-Digital maketing 2024

KEY QUALIFICATIONS

- Energy Efficiency Processes
- HVAC Solutions
- Business Development
- Market Research;
- Sustainable development;
- Strategic Planning;
- Economic Development Strategies;
- Capacity-building and technical support;
- Communications and the civil society

VOLUNTARY ENGAGEMENT

- Kosovo American Education Fund – KAEF – Donor
- Co-Founder of Rotary Means Business (RMB) Fellowship in Kosova- The First RMB Chapter in Europe -2016
- Paul Harris PHF - 2010
- Paul Harris PHF+1- 2010
- Rotary Fondation recognition EREY Eligible 2017;2018;2019;2020
- President of the Kosova Council of Rotary Clubs – 2013
- President of Rotary Club Peja 2010-11; 2015-16; 2020-21
- Club fondation chair 2011-12; 2012-13
- Rotary Club Erlangen Ohm,President Thomas Rosner-
Presentation of the paper:
Tourism management in the Covid-19 pandemic (Shaqir Elezaj,Rame Elezaj 11.05.2021)
- Club treasurer 2013-14;2014-15;2016-17;2017-18;2018-19;2019-2020
- Assistant Governor distric 53 – 2015-16
- Assistant Governor Board of Kosova Albania and Macedonia - Paul Harris Fellow 2014
CV-Shaqir ELEZAJ
- Twice PCP (Past Club President) of Rotary Club Peja
- Project Manager for Sanitary District Grant for Rotary Club Peja - Water, Sanitary and Tiling quarter's installment in 12 schools.
- Donor for the Kindergarten – “Doves of Peace” in Peja
- Support and Donation for the Mechanical Engineering Department of the University of
- Krzetar I Rotarz Klub Peja – 2020/2021,
- Anetar nga Rotary Peja për ICC Kosovo-Germany Komuniteti Ndershtetror
- Prishtina – supply with thermal network and supplies.
- Camp Bondsteel 308th Civil Affairs brigade - KFOR East – Certificate of Appreciation
- Donor to Women’s basketball Club-PENZA - 2011

PUBLICATION

Published Scientific Works and Contributions

- [1] Shpetim Lajqi, Shaqir Elezaj, Naceplajqi: installations of micro hydro-generators in more water hydraulic potential: EV CONFERENCE - Association of ALBANIAN HEALTH TECHNOLOGY, October 22- 23, 2010 in Pristina, Kosovo.
- [2] Shaqir ELEZAJ, Baki KOLECI: Analysis and function on the ratio to economic costs; International Scientific journal, Micro Macro & Mezzop Geo Information, Decembar 2013, Skopje, Macedonia.
- [3] Shaqir ELEZAJ, Robert DIMITROVSKI: Analysis on managerial skills through cybernetics and economy. International Scientific journal, Micro Macro & Mezzop Geo Information, Decembar 2013, Skopje, Macedonia.
- [4] Shaqir ELEZAJ: Aplication of Fiscal Policy in relation to SVP method within the frame of cybernetics economy: 2nd International Scientific journal, Micro Macro & Mezzop Geo Information, 21-23 may 2014, Ohrid, Macedonia.
- [5] Ylber Shabani, Shaqir ELEZAJ, Naser LAJQI, Shpetim LAJQI: Application of diagnostic methods for the rear drive axle of the passenger cars: International Journal of mechanical engineering and techonology (IJMET),ISSN 0976-6359 Volume 4 ISSUE 6, Novembar-Decamber 2013 pp. 214-222.
- [6] Zenun Elezaj, Shaqir ELEZAJ, Justina Pula, Azem Rexhaj: Geology and Geothermal resources of Kosova: International Journal of Environmental Application & Science, Vol. 8 (3) 2013.
- [7] Shaqir ELEZAJ, Robert Dimitrovski, Baki Koleci: Aplication of Fiscal Policy in relation to SVP method withinthe frame of cybernetics economy: 2nd International Scientific journal, Micro Macro & Mezzop Geo Information, 21-23 may 2014, Ohrid, Macedonia.
- [8] Shaqir ELEZAJ Phd; Linear programming and Management decision in Economics INTERNATIONAL SCIENTIFIC CONFERENCE p.169-172 ;2016 Bulgaria
- [9] Shaqir ELEZAJ PhD; Management to Efficiency ans Suatainability; 13th International Scientific Conference – Budva; Montenegro 2017.
- [10] Shpetim LAJQI1 , Shaqir ELEZAJ2 , Bojan Đurin3 , Naser LAJQI1* 1 - RECONSTRUCTION OF THE MICRO

- PELTON HYDRO TURBINE AND REGULATION OF WORKING CONDITIONS BY ELECTRONIC LOAD CONTROLLER University of Prishtina, Faculty of Mechanical Engineering, 10 000 Prishtina, Kosovo 2 CTA Sh.p.k., 30 000 Pejë, Kosovo 3University of Zagreb, Faculty of Geotechnical Engineering, 42 000 Varaždin, Croatia
- [11] Shaqir ELEZAJ- MANUFACTURING PROCESS MANAGEMENT: Knowledge International Journal; 2018 pp. 1571-1576.
 CV-Shaqir ELEZAJ
- [12] V Ramaj, Y Januzaj, D Ramaj, SH Elezaj- MANAGEMENT INFORMATION SYSTEMS AND TELECOMMUNICATIONS SERVICES: Knowledge International Journal; 2018/5/21 pp. 899-903.
- [13] Fatos Ukaj, Ramiz Livoreka, Shaqir Elezaj-MARKETING,AS A WAY TO BRING INVESTMENTS IN TOURISM;Book of Abstracts SCfSD18 ISBN 978-608-4573-30-2
- [14] V Ramaj, Y Januzaj, D Ramaj, SH Elezaj- MANAGEMENT INFORMATION SYSTEMS AND TELECOMMUNICATIONS SERVICES: Knowledge International Journal; 2018/5/21 pp. 899-903.
- [15] Shaqir ELEZAJ- ECONOMIC MANAGEMENT WINTER THERMAL DESCRIPTION OF RESIDENTIAL ROOMS: Knowledge International Journal; 2018/12/10 pp.2505-2510.
- [16] Shaqir ELEZAJ- MANAGEMENT OF THE BENEFIT: Knowledge International Journal; 2019/7/26 pp.95-99.
- [17] Shaqir ELEZAJ-SATISFACTION EDUCATION EMPLOYEES IN THE PRISTINA REGION VOL.35 NOVEMBAR 30.2019
- [18] Shaqir ELEZAJ-STATISTICAL MANAGEMENT OF FUIDAL REZISTANCE DETERMINATION DURING AIR CONDITIONING IN AIR CONDITIONERS VOL 38 MARCH 15.2020
- [19] Shaqir ELEZAJ- STATISTICAL MANAGEMENT ABOUT ANALYSIS OF ABLATIVE PROTECTION LAYER: Knowledge International Journal, Vol. 40.; 26-28.06.2020, Budva, Montenegro
- [20] Shaqir ELEZAJ-STATISTICAL OPERATIONAL MANAGEMENT AGAINST THE APLICATION OF DIMENSIONAL ANALYSIS IN THE DESIGN OF VENTILATION CHANNELS VOLUM.42 OCTOBAR 08.2020
- [21] Shaqir ELEZAJ-OPERATIONAL AND STATISTICAL MANAGEMENT IN RELATION TO DETERMINATION OF AERODYNAMIC RESISTANCE ON MINING LINES IC-MBE 2020
- [22] Shaqir Elezaj,Egzona Elezaj- LAPLACIAN's STATISTICAL MANAGMENT OF HEAT TRANSMISSION -ICMBE CONFERENCE 20.09.2021
- [23] OPERATIONAL AND STATISTICAL MANAGEMENT ABOUT DETERMINATION OF AERODYNAMIC RESISTANCE ON MINING LINES IC-MBE 2020
- [24] Elezaj, S., Livoreka, R. (2022). Impact of innovation types on enterprises sales growth: Evidence from Kosovo. International Journal of Sustainable Development and Planning, Vol. 17, No.5, pp.1571-1578.
<https://doi.org/10.18280/ijstdp.170521>
- [25] Shaqir Elezaj and Ramë Elezaj (2022) Statistical Management in Connection With the Capitalization and Update of Assets. <https://conferences.ubt-uni.net/2022/>
- [26] Shaqir Elezaj | Vehbi Ramaj | Ramë Elezaj | Fatos Ukaj Corresponding Author Email: vehbi.ramaj@unhz.eu
 Page: 1785-1790 DOI: <https://doi.org/10.18280/mmep.100530> Received: 11 April 2023 Revised: 10 July 2023 Accepted: 4 August 2023
 |Available online: 27 October 2023
- [27] Shaqir Elezaj , Rame Elezaj LAGRANGIAN STATISTICAL MANAGEMENT OF INEQUALITY CONSTRAINTS. ICMBE Conferences 2023 <https://conferences.ubt-uni.net/2023/wp-content/uploads/2023/10/Book-of-Abstracts-12th-International-Conference-on-Business-Technology-and-Innovation.pdf>
- [28] Elezaj, S., Ramaj, V., Elezaj, R.(2023), The Role of Innovation and Branding on Enterprise Sales Growth in Transition Countries, *Academic Journal of Interdisciplinary Studies*, 2023, 12(3), pp. 123–134.
- [29] Ukaj.F, Ramaj.V, Elezaj.Sh. (2023), Measurement and Impact of Virtual and Digital Marketing as a Distribution Channel in Business, *Journal of Distribution Science*, 2023, 21(5), pp. 1–9.
- [30] Granit Baca, Artan Hajdini, Shaqir Elezaj,(2023), Adoption of electronic banking: an extension of technology acceptance model (TAM), *Economic Review/Ekonomski Pregled*, 74 (6), p. 818-839.
- [31] RENEWABLE ENERGY Leader of the Renewable Energy Cluster, Kosovar-German Chamber of Commerce in Kosovo 2024/2025
- [32] Fatos Ukaj, Ramiz Livoreka, Shaqir Elezaj, (2024), **Green Marketing an orientation in marketing with ecological tendency as a strategic response to environmental dynamics**, ISPEC Institute, 5thInternational Congress onContemporary Scientific Research, April 21-22, 2024 / Kayseri, Türkiye.
 Linku per program:https://www.ispecongress.org/files/ugd/614b1f_4537754cfe594bc2b9031796726224ae.pdf
- [33] Shaqe Elezaj, Lavdim Beqiri, Ilir Elezaj,(2024) Management of Health and Environment Issues

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